

FIN - SOLE SOURCE

Status
MANAGER

Requesting Department: *
POLICE

Submitted By:
Jessica Allen

Date Created
12/16/2025

Vendor Name:
INVISIO

Address:
150 N MICHIGAN AVENUE SUITE 1950, CHICAGO, IL 6060

E-mail:
EDG@INVISIO.COM

Phone:
2075041300

Price
\$31,955.87

Account String *
21003.552116

Description
(15) SWAT COMMS, HELMET ADAPTERS & CABLES

1.) Uniqueness of vendor’s item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

INVISIO is the manufacturer and distributor of the INVISIO V10-T30 Headband Connectorized (items INV37050 & INV37052). This particular item is not on INVISIO's GSA contract# 47QSWA19D0031, as the items are too new.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Quotes were requested from 3 companies and resulted in the following:
AG Tactical - No Response
Sierratac.com - No longer provide INVISIO products
CommGearSupply.com - Requested a quote from INVISIO and have not heard back

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

The department has decided to proceed with the purchase from INVISIO, as it offers the best value for their products.

Attachments (7)

- FIN - ATTACHMENTS - SOLE SOURCE
- [\(15\) SWAT COMMS, HELMET ADAPTERS & CABLES](#)
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Approval: Budget
Jennifer Waters

Date
12/16/2025
5 8:16:18
AM

Approval: Procurement Buyer Andrew Byrnes		Date 12/16/202 5 8:21:50 AM
Approval: Director Matthew Campion		Date: 12/16/202 5
Approval: Procurement Manager Wanda Roop	(not to exceed \$50,000.00)	Date 12/30/202 5
Approval: City Manager	(not to exceed \$100,000.00) without Council Approval	Date

Procurement Staff			
Procurement Staff Assigned	Council Agenda Date	Council Action	Resolution # Purchase Order #
ABYRNES			
Procurement Comments: First time purchase Section 2-144 (c)(2)(b)			

Council authorization required if exceeding \$100,000.00